## Our 21<sup>st</sup> Century Approach

Following is a general outline Intersights uses when engaged in a global leadership development or global teaming project. This outline is based on 21<sup>st</sup> century methodology and we adapt it as necessary for each engagement.

## Identification of Stakeholder Team

(Who is in the best position to own and influence the project?)

## Identification of organizational (or departmental) goals

(What is the primary goal of the organization or department? i.e., beyond that of the global leadership or global teaming goals,)

## Determination of the assessment objectives

(What are the questions the organization wants to have answered? Are they related to leadership/staffing, client/customer interaction, productivity/efficiency, etc.?)

Identification of both the organization's leadership and teaming strengths and stress points

Determination of desired outcomes (What will change as a result of this project?)

Administration and utilization of The Growth Zone 2.0, Global DISC™, and/or the IDI® (Intercultural Development Inventory®ii) and other assessment tools as needed

Development of training, coaching, team building, executive / board / staff development, etc. based on all of the above

Implementation of training, coaching, etc.

Subsequent and on-going follow up and review



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<sup>&</sup>lt;sup>ii</sup> The IDI and Intercultural Development Inventory are registered trademarks of IDI, LLC and Dr. Mitchell Hammer.